



Commercial Real Estate Investment Sales and Acquisitions Professional

Work in a supportive, collaborative environment with significant existing deal flow and help contribute to our expanding client base.

Responsibilities Include:

- Work with firm Principals to identify, pursue, and close investment opportunities for our clients as well as internal investments. Our sweet spot is the \$2 million to \$30 million mid-market deals in office and industrial.
- Leverage the resources of our brokerage and development management teams to identify and analyze investments.
- Analyze investment return and proformas using Verity's Argus system.
- Identify, establish, and maintain debt & equity sources.
- "Flying the flag," and "spreading the word." You'll be expected to attend events and network throughout the DC Metro region spreading the Verity message.

Compensation:

At Verity we believe that brokerage should not be just about cash flow, but rather a wealth creation endeavor. As such we offer Agents unique opportunity to enhance their earnings:

- Progressively increasing splits
- Profit sharing
- Salary/Draw potential
- Participation in Verity's Investments

Required Experience:

Four years plus of Commercial Real Estate Investment Sales experience, preferably in the DC Metro area.

You'll **LOVE** this position if you perform best with freedom and without bureaucracy. You'll have the opportunity to practice entrepreneurship and essentially run your own business. Additionally, you'll be part of a larger, growing entity that will provide sales, marketing and administrative support. This position is perfect for someone who is self-motivated and wants to work with high-level people, doing important work.

You will **NOT** love this position if you need a lot of structure and guidance. We're a results based organization, so you've got to use initiative to make things happen. This position is not for someone uncomfortable with a lean business model, and the shifting priorities, course alterations and possible ambiguity associated with a fast paced company.

Please send resumes to hdiebler@veritycommercial.com along with a cover letter explaining your experience and why you think you would be a great fit for Verity. All inquiries are strictly confidential.

ABOUT VERITY

Founded in 2010, Verity Commercial is a young and growing commercial real estate advisory firm providing integrated brokerage, investment, and development management services in the Mid-Atlantic region. Through the combination of our deep real estate experience, our business acumen, our values, culture and process, Verity Commercial enables business owners and executives to transform real estate from an expense into a strategic business advantage. We are looking for a dynamic individual to help grow our expanding business, as we move into new office space in Reston.

View more at www.veritycommercial.com